

24 February 2010

# ASX ANNOUNCMENT – HALF YEAR RESULTS AND BUSINESS UPDATE 31 DECEMBER 2009

ImpediMed Limited ("ImpediMed") today released final reviewed results for the half year ended 31 December 2009.

ImpediMed's first six months of fiscal year 2010 have been marked by continued progress across several facets of the Company.

- Revenue, excluding finance income, for the first half of the year grew to \$1.74 million, an increase of 32% over \$1.32 million revenue generated in the first half of the prior year.
- The net loss for the period was \$5.56 million, an improvement over the \$7.75 million loss generated in the first half of the prior year.
- Adoption of the new L-Dex<sup>®</sup> annuity business model, introduced in early 2009, continues to increase in the US lymphoedema market with 70 devices in the market, at varying stages of qualification, up from 45 at the beginning of the year.
- A growing list of independent medical publications supporting ImpediMed's first to market position with the only FDA cleared device aiding in the early assessment and monitoring of lymphoedema.
- Increasing US legislative pressures supporting lymphoedema patients, including North Carolina's Bill 535, mandating that every health benefit plan provide coverage for the diagnosis, evaluation and treatment of lymphoedema.
- ImpediMed continues to drive expansion in the US lymphoedema market by building its sales resources, which are important to increasing new L-Dex<sup>®</sup> agreements. The addition of managed care representatives is critical to aiding US reimbursement coverage / "covered lives" for expanding L-Dex<sup>®</sup> testing. The Company now also has US based quality and regulatory and executive financial leadership in place.
- Successful capital raising activities carried over from the previous fiscal year resulting in \$6.97 million received during the first half of the current fiscal year.

"Based on the building clinical and health economic data related to ImpediMed's L-Dex<sup>®</sup> technology, we are encouraged about the prospects of reimbursement coverage from US healthcare payers," said Greg Brown, CEO. "Healthcare policy in the US has increased its focus on pre-emptive versus reactive care. ImpediMed's L-Dex<sup>®</sup> technology, as a cost effective, standardized and objective measurement used in the early detection and monitoring of lymphoedema, fits well with this shift in the healthcare paradigm. We look forward with confidence to the results of the American Medical Association's review of ImpediMed's CPT code submission which is expected in March this year. A technology specific code is a critical component to our strategy for coverage in the US market. Either as a category one or category three (emerging technology) classification, we will be well placed to target widespread coverage for L-Dex<sup>®</sup> testing through our managed care team."

The Company's financial results for the first half of the year reflect a combination of increased revenue due primarily to increased L-Dex<sup>®</sup> placements and medical device sales, and to lower expenses yielding a lower net loss as compared to the prior year. The decrease in net loss in the current period was driven primarily by reduced research and development expenses related to the Company's next generation device, the L-Dex<sup>®</sup> UB500. The development of the L-Dex<sup>®</sup> UB500 prototype device was principally completed it the prior fiscal year. At 31 December 2009, the Company had \$6.67 million of cash on hand.

For more information: Greg Brown CEO & Director T: +61(7) 3860-3700 M: +61408281127

L-Dex<sup>®</sup> is a trademark of ImpediMed Limited.

"L-Dex<sup>®</sup> values that lie outside the normal range may indicate the early signs of lymphoedema and values that have changed +10 L-Dex<sup>®</sup> units from baseline may also indicate early lymphoedema. The L-Dex<sup>®</sup> scale is a tool to assist in the clinical assessment of lymphoedema by a medical provider. The L-Dex<sup>®</sup> scale is not intended to diagnose or predict lymphoedema of an extremity".

### About ImpediMed

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ImpediMed Ltd. is the world leader in the development and distribution of medical devices employing Bioimpedance Spectroscopy (BIS) technologies for use in the non-invasive clinical assessment and monitoring of fluid status. ImpediMed's primary product range consists of a number of medical devices that aid surgeons, oncologists, therapists and radiation oncologists in the clinical assessment of patients for the potential onset of secondary lymphoedema. Pre-operative clinical assessment in breast cancer survivors, before the onset of symptoms, may prevent the condition from becoming a lifelong management issue and thus improve the quality of life of the cancer survivor. ImpediMed has the first medical device with an FDA clearance in the United States to aid health care professionals, clinically assess secondary lymphoedema of the arm in female breast cancer patients. For more information, visit. www.impedimed.com.

# ImpediMed Ltd

ABN 65 089 705 144

# Appendix 4D

# for the half year ended 31 December 2009

(previous corresponding period : half year ended 31 December 2008)

The information contained in this document should be read in conjunction with the ImpediMed Limited Half Year Report for the half year ended 31 December 2009 and any public announcements made by ImpediMed Limited and its controlled entities during the year in accordance with continuous disclosure obligations arising under the ASX Listing Rules.

Results for announcement to the market	et			
		current period	Previous corresponding period	
		\$	\$	
2.1 Revenue from ordinary activities		1,817,143	1,567,549	
Increase / (decrease) in reven	ue:			249,594
Percentage increase / (decrea	se):			16%
2.2 Profit / (loss) from ordinary activities after to attributable to members		5,560,200)	(7,750,091)	
(Increase) / decrease in profit activities after tax attributat				2,189,891
Percentage (increase) / decre	ase:			-(28%)
2.3 Net profit / (loss) for the period attributable	to members (	5,560,200)	(7,750,091)	
(Increase) / decrease in net prattributable to members:	ofit / (loss) for the period			2,189,891
Percentage (increase) / decre	ase:			-(28%)
2.4 Dividends		NIL	NIL	
There were no dividends declared and paid There were no dividends proposed and not	,			
2.5 Dividend Record Date	Not ap	plicable		
2.6 Explanation of operating performance				
Refer to the Review and Results of Operaticular current reporting period.	ons in the Directors' Report of the Fina	ancial Stater	nents for the	

Net tangible assets per ordinary security	Current period	Previous corresponding period \$	
Net tangible assets	7,809,838	5,824,921	
Issued share capital at reporting date	68,088,936	54,949,342	
	Current period	Previous corresponding period	
Number of shares on issue at reporting date	109,029,028	87,318,858	
Net tangible assets per ordinary security	0.07	0.07	

# 4 Acquisitions and divestments

- 4.1 There were no entities over which control has been gained or lost during the current reporting period.
- 4.2 Not applicable

3

4.3 Not applicable

# Details of dividends

There were no dividends paid during the period, or payable at 31 December 2009.

### 6 Dividend Reinvestment Plans

The company has no dividend reinvestment plan.

# Associates and joint ventures

There are no equity accounted associates and joint venture entities.

# 8 Accounting standards

The financial report for the group has been prepared in accordance with Australian Equivalents to International Financial Reporting Standards.

# 9 Auditors' review report

The review report prepared by the independent auditor Ernst & Young is not subject to any dispute or qualification, and is provided with the half year financial statements.

# **IMPEDIMED LIMITED**

ABN 65 089 705 144

# **Financial Report**

For the half year ended 31 December 2009

# **Corporate Information**

ABN: 65 089 705 144

This financial report covers the consolidated entity comprising ImpediMed Limited ("the Parent') and its subsidiaries ("the Group"). The Parent's functional and presentational currency and the Group's presentational currency is AUD (\$). A description of the Group's operations and of its principal activities is included in the operating and financial review in the directors' report. The directors' report is not part of the financial report.

### **Directors**

M Bridges (Chairman)
G Brown (Chief Executive Officer)
M Kriewaldt
C Hirst
J Hazel
M Panaccio

### **Company Secretary**

P Auckland (resigned 9 September 2009) S Denaro (appointed 9 September 2009)

# Registered office

Unit 1, 50 Parker Court Pinkenba QLD 4008

# Principal place of business

Unit 1, 50 Parker Court Pinkenba QLD 4008 Phone: +61 7 3860 7000

# **Share Register**

Link Market Services Level 22, 300 Queen Street Brisbane QLD 4000 Phone: +61 2 8280 7111

ImpediMed Limited shares are listed on the Australian Securities Exchange (ASX): ASX code "IPD".

### **Solicitors**

AUD BEN MUSIE OUI

Corrs Chambers Westgarth Level 35, 1 Eagle Street Brisbane QLD 4000

Nixon Peabody 1100 Clinton Square Rochester NY 14604

Sheppard Mullin 12275 El Camino Real, Suite 200 San Diego CA 92130-2006

Carter Newell Level 13, 215 Adelaide Street Brisbane QLD 4000

# **Bankers**

ANZ Bank Acacia Ridge Business Centre Acacia Ridge QLD 4110

Commonwealth Bank 240 Queen Street Brisbane QLD 4000

## **Auditors**

Ernst & Young Level 5, 1 Eagle Street Brisbane QLD 4000

# **Directors' Report**

Your directors submit their report for the half year ended 31 December 2009.

### **Directors**

The names and details of the Parent's directors in office during the half year and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated.

# Mel Bridges, B.Sc, FAICD - Chairman

Mel Bridges is a shareholder and co-founder of ImpediMed Limited. Through his founding shareholding and subsequent investments in ImpediMed Limited, he holds around 4.3% of the ordinary shares on issue. Mel has over 30 years of international business experience in the healthcare industry. Presently, he is the Chairman of ImpediMed Limited and its Nomination Committee and serves on the Remuneration Committee and the Audit Committee. Mel is also Chairman of ASX listed Alchemia Limited, and a non-executive director of Benitec Limited, Incitive Limited, Genera Biosystems Limited, Tissue Therapies Limited, and Campbell Brothers Limited.

# Greg Brown, B.Sc, MBA - Executive Director and Chief Executive Officer

Greg Brown has over 20 years of business experience in the healthcare industry in Australia, the USA and in Europe. He joined ImpediMed Limited in April 2004 as Chief Executive Officer and through investments in ImpediMed Limited holds around 4.0% of the ordinary shares on issue.

# Martin Kriewaldt, BA LIB (Hons), FAICD - Non-executive Director

Martin Kriewaldt is a former partner of law firm Allen Allen and Hemsley (now Allen Arthur Robinson). Martin chairs the Remuneration Committee and serves on the Audit Committee and Nomination Committee. Martin is a non-executive director of ASX listed, Suncorp Metway Limited, Campbell Brothers Limited, Oil Search Limited, Macarthur Coal Limited, and BrisConnection Unit Trusts.

# Cherrell Hirst, AO, MBBS, BEdSt, DUniv, FAICD - Non-executive Director

Cherrell Hirst is a medical doctor and was a leading practitioner in the area of breast cancer diagnosis. Cherrell serves on the Remuneration Committee, the Audit Committee, and the Nomination Committee. She is a non-executive director of Peplin Inc, ASX listed Suncorp Metway Limited, and ASX listed Tissue Therapies Limited. Cherrell is also deputy chair and Acting Chief Executive Officer of Queensland BioCapital Funds.

### Jim Hazel, B.Ec, F Fin, FAICD - Non-executive Director

Jim Hazel chairs the Audit Committee and serves on the Remuneration Committee and Nomination Committee. Jim had an extensive career in retail and investment banking and was former Chief General Manager of Adelaide Bank Limited. Jim is Chairman of Rural Bank Limited (formerly Elders Rural Bank Limited), and a non-executive director of ASX listed Becton Property Group Limited.

# Michael Panaccio, BSC (Hons), MBA, PhD, FAICD - Non-executive Director

Michael serves on the Audit Committee, Remuneration Committee, and the Nomination Committee. Michael is an investment principal and founder of leading Australian venture capital firm Starfish Ventures, a venture capital manager with approximately \$400m in funds under management. Michael and entities he is associated with including Starfish hold around 25.1% of ImpediMed Limited's ordinary shares. Michael's experience also includes more than five years with Singapore based venture capital firm Nomura / JAFCO investment (Asia) Limited.

# **Directors' Report**

# **Company Secretary**

# Phil Auckland, B.Bus, FCPA - Chief Financial Officer & Company Secretary

Phil Auckland joined ImpediMed Limited in June 2004 as Chief Financial Officer and was appointed Company Secretary in November 2004. Before joining ImpediMed Limited, he was Chief Financial Officer and Company Secretary of ASX isted PANBIO Limited. Phil is an FCPA, holds a Bachelor of Business in Accounting, and a Graduate Diploma in Company Secretarial Practice, and in 2002 completed the Columbia University Senior Executive Program. Phil resigned as Company Secretary on 9 September 2009.

# Stephen Denaro, B.Bus, CA, MAICD - Company Secretary

Stephen Denaro was appointed as Company Secretary on 9 September 2009. Stephen has previously acted as Company Secretary for ImpediMed Limited and works professionally as Company Secretary for a number of other companies in the medical device and biotech industry.

# **Review and Results of Operations**

### **Group Overview**

ImpediMed Limited was founded in Australia in 1999, and was listed on the ASX on 24 October 2007.

The ImpediMed Group consists of three entities:

- ImpediMed Limited, the parent company, was incorporated in 1999 and operates in medical markets in regions outside the USA.
- ImpediMed Inc, a Delaware corporation, operates in medical markets in the USA.
- Xitron Technologies Inc, a California corporation, operates in medical and power test and measurement markets globally. Xitron Technologies Inc was acquired by ImpediMed Limited on 1 October 2007.

# **Results of Operations**

Total comprehensive loss for the current period was (\$6,051,422), versus (\$6,916,090) in the comparative prior period. The loss from continuing operations after income tax was (\$5,560,200) versus (\$7,750,091) in the comparative prior period. The loss from continuing operations before income tax was positively impacted by the appreciating exchange rate given the Group's US business is growing and is a net user of US dollars. The improved financial performance was due to a combination of increased revenue and decreased expenses.

- Sales of Goods & Services for the current period were \$1,742,806 versus \$1,316,955 in the comparative prior period. The increase in revenue was due primarily to an increase in L-Dex agreements in the US and device sales worldwide.
  - The Group has moved its focus for the US Lymphoedema market to L-Dex agreements with clinicians. Under these three year agreements, often following an introductory period, clinicians are provided electrodes to perform the L-Dex readings and pay a monthly or quarterly minimum payment to cover a pre-agreed number of L-Dex readings. Additional readings are provided at a predetermined cost.
  - During the prior period the Group launched its direct to market strategy in the US, and recruited a sales force.
- Salaries and benefits for the current period was \$2,825,973, versus \$2,872,322 in the comparative prior period. Increases in the direct to market sales force were offset by decreases in research and development personnel.
- Advertising and promotion for the current period was \$35,737, versus \$343,008 in the comparative prior period. The
  decrease was due primarily to the decision to reduce costs while awaiting clarity in the US reimbursement coding
  environment.
- Consultant fees for the current period were \$388,887, versus \$767,787 in the comparative prior period. The
  decrease was due primarily to decreased reliance on external resources for public relations, research and
  development and regulatory services.
- Research and development for the current period was \$229,768, versus \$2,325,280 in the comparative prior period. The decrease in spending was due primarily to the development of a prototype device in the prior year for the next generation device, UB500. The UB500 is an important component of the strategy to expand the Group's product pipeline to serve the pelvic cancer markets.
- Other expenses for the current period were \$2,226,210, versus \$1,785,285 in the comparative prior period. The increase was due primarily to an increase in trademark and patent expenses and foreign exchange losses on US dollar assets held by the Group in the period as the Australian dollar strengthened compared to the US dollar. Various cost reductions across the Group partially offset these increases.
- Other comprehensive (loss) was (\$491,222) versus income \$834,001 in the comparative prior period was due to the
  improving translation rate of the Australian dollar versus the US dollar during the current period versus the
  comparative prior period.

# **Directors' Report**

# **Auditor Independence Declaration**

The directors append to the directors' report the following declaration from our auditors, Ernst & Young.

Signed in accordance with a resolution of the directors.

Jim Hazel Director

Brisbane 24 February 2010 Greg Brown CEO & Director



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# Auditor's Independence Declaration to the Directors of ImpediMed Limited

In relation to our audit of the financial report of ImpediMed Limited and its controlled entities for the half year ended 31 December 2009, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

Ernst& Young

Ernst & Young

Alison de Groot Partner

Brisbane

24 February 2010

# **Statement of Comprehensive Income** FOR THE HALF YEAR ENDED 31 DECEMBER 2009

	Notes		Consolidated	d
		2009		2008
		\$		\$
Continuing operations				
Sale of goods		1.6	34,558	1,263,186
Rendering of services			08,248	53,769
Finance income	3a	·	74,337	250,594
Revenue		1,8	317,143	1,567,549
		·		
Income from grants and other operating income	3b		18,521	329,200
Cost of goods sold	- 1	(77	79,980)	(480,436)
Other finance costs	3c		(682)	(4,802
Depreciation and amortisation	3d	(29	94,108)	(319,120
Salaries and benefits	3e	•	25,973)	(2,872,322
Advertising and promotion		•	35,737)	(343,008
Rent and property expenses	3f	•	05,952)	(250,125
Consultants fees	3g	•	88,887)	(767,787
Research and development	39	•		
·		•	29,768)	(2,325,280
Travel expenses	01	•	08,567)	(498,675
Other expenses	3h	(2,2	26,210)	(1,785,285
Loss from continuing operations before				
income tax	-	(5,5)	60,200)	(7,750,091
Income tax expense	- 1		-	
Loss from continuing operations after income tax		(5,50	60,200)	(7,750,091)
Net loss for the period	_ 1	(5,50	60,200)	(7,750,091)
Other comprehensive income				
Foreign currency translation		(1)	91,222)	834,001
•		(4:	91,222)	834,00
Income tax on items of other comprehensive incom	_		-	<u> </u>
Other comprehensive income / (loss) for the perionet of tax	d,	(4)	24 222)	924.004
net of tax	-	(4:	91,222)	834,001
Total comprehensive (loss) for the period		(6,0	51,422)	(6,916,090)
arnings Per Share – Basic and Diluted				
		2009	2008	
-		\$	\$	-
oss per share for profit attributable the ordinary equity holders of the				
parent Basic and diluted loss per share		(0.05)	(0.09)	
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# **Statement of Financial Position**

AS AT 31 DECEMBER 2009

	Notes	Consolidated as at 31 Dec 2009 \$	Consolidated as at 30 June 2009
ASSETS			
Current Assets			
Cash and cash equivalents	4	6,668,581	6,633,641
Trade and other receivables		682,125	744,238
Inventories		1,242,401	949,590
Prepayments		379,389	151,655
Total Current Assets		8,972,496	8,479,124
Non-current Assets			
Restricted cash assets	4	114,960	124,482
Other financial assets		19,836	27,339
Property, plant and equipment		547,272	665,106
Intangible assets	7	1,163,903	1,549,689
Goodwill	,	2,029,938	2,252,236
Total Non-current Assets		3,875,909	4,618,852
TOTAL ASSETS		12,848,405	13,097,976
LIABILITIES			
Current Liabilities			
Trade and other payables		725,324	1,638,858
Provisions		715,948	956,458
Total Current Liabilities		1,441,272	2,595,316
Non-current Liabilities			
Provisions		403,454	435,556
Total Non-current Liabilities		403,454	435,556
TOTAL LIADULTIES	-	4 044 700	2 020 070
TOTAL LIABILITIES	-	1,844,726	3,030,872
NET ASSETS		11,003,679	10,067,104
EQUITY			
Equity Attributable to Equity Holders of the Parent			
Issued capital	8	68,088,936	61,484,475
Reserves	-	2,383,453	2,491,139
Accumulated losses		(59,468,710)	(53,908,510)
TOTAL EQUITY	Ī	11,003,679	10,067,104

# **Statement of Cash Flows**

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

	Notes	Consolid	ated
		2009	2008
		\$	\$
Cash flows from operating activities			
Receipts from customers		1,797,084	1,678,269
Receipts from grants		-	334,605
Payments to suppliers and employees		(8,370,039)	(9,604,424)
Interest received		71,106	310,643
Interest paid		(681)	(1,810)
Net cash flows used in operating activities		(6,502,530)	(7,282,717)
Cash flows from investing activities			
Purchase of plant and equipment		(31,000)	(198,612)
Purchase of intangibles		(2,446)	(625,101)
Net cash flows from investing activities		(33,446)	(823,713)
Cash flows from financing activities			
Proceeds from issue of ordinary shares		6,972,020	4,200,001
Transaction costs from capital raise		(367,559)	(59,950)
Repayment of borrowings		-	(48,834)
Net cash flows from financing activities		6,604,461	4,091,217
Net increase / (decrease) in cash held		68,485	(4,015,213)
Net foreign exchange differences		(33,545)	145,630
Cash at beginning of period		6,633,641	8,454,469
Cash at close of period	4	6,668,581	4,584,886

# Statement of Changes in Equity FOR THE HALF YEAR ENDED 31 DECEMBER 2009

	Issued Capital \$	Employee Equity Benefits Reserve \$	Foreign Currency Translation Reserve \$	Retained Earnings \$	Total
At 1 July 2008	50,809,291	1,454,641	(82,708)	(39,880,855)	12,300,369
Loss for the period				(7,750,091)	(7,750,091)
Other comprehensive income	_	-	834,001	(7,750,091)	834,001
Total comprehensive income / (loss) for			034,001	<u>-</u>	654,001
the half year	-	-	834,001	(7,750,091)	(6,916,090)
Transactions with owners in their capacity as owners					
Share-based payment	-	476,279	-	-	476,279
Allotment of ordinary shares	4,200,001	-	-	-	4,200,001
Costs of capital raising	(59,950)	-	-	-	(59,950)
At 31 December 2008	54,949,342	1,930,920	751,293	(47,630,946)	10,000,609
At 1 July 2009	61,484,475	1,988,976	502,163	(53,908,510)	10,067,104
-					
Loss for the period	-	-	-	(5,560,200)	(5,560,200)
Other comprehensive loss	-	-	(491,222)	-	(491,222)
Total comprehensive loss for the half					
year Transactions with owners in their	-	-	(491,222)	(5,560,200)	(6,051,422)
capacity as owners					
Share-based payment	_	383,536	_	_	383,536
Allotment of ordinary shares	6,972,020	-	_	_	6,972,020
Costs of capital raising	(367,559)	-	-	-	(367,559)
At 31 December 2009	68,088,936	2,372,512	10,941	(59,468,710)	11,003,679

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

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FOR THE HALF YEAR ENDED 31 DECEMBER 2009

# 1 BASIS OF PREPARATION AND ACCOUNTING POLICIES

### Basis of preparation

This general purpose condensed financial report for the half year ended 31 December 2009 has been prepared in accordance with AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

The half year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the consolidated entity as the full financial report.

It is recommended that the half year financial report be read in conjunction with the annual report for the year ended 30 June 2009 and considered together with any public announcements made by the Group during the half year ended 31 December 2009 in accordance with the continuous disclosure obligations of the ASX listing rules.

Apart from the changes in accounting policy noted below, the accounting policies and methods of computation are the same as those adopted in the most recent annual financial report.

### **Going Concern**

The going concern basis of accounting contemplates the continuity of normal business activities and the realisation of assets and settlement of liabilities. This report adopts the going concern basis.

The Group has incurred an operating loss after income tax of \$5,560,200 for the six month period ended 31 December 2009 (31 December 2008: \$7,750,091) and net operating cash outflow of \$6,502,530 for the six month period ended 31 December 2009 (31 December 2008: \$7,282,717). The ability of the Group to continue as a going concern is dependent on ongoing capital raising support from its shareholders and potential investors. Cash flow forecasts indicate a further capital raising within the next twelve month period will be required.

The directors believe the Group can raise the necessary capital, and on that basis believe that the Group continues to be a going concern and that it will be able to pay its debts as and when they fall due for a period of 12 months from the date of signing this report due to the following:

- (i) As at 31 December 2009 the Group had net assets of \$11,003,679. At the same date, the market capitalisation of ImpediMed Limited was in excess of \$85,000,000 and as at 31 December 2009, assets of the Group exceeded liabilities by a ratio of 6.96 : 1.
- (ii) The Group had cash at its disposal of \$6,668,581 at 31 December 2009 and had no borrowings from banks or other financial institutions at 31 December 2009.
- (iii) The Group has the ability to vary certain expenditure dependent on its capital raising support.

On this basis the directors believe that the going concern basis of presentation is appropriate. No adjustments have been made relating to the recoverability and classification of recorded asset amounts and classification of liabilities that might be necessary should the Group not continue as a going concern.

### **Changes in Accounting Policy**

The Group has adopted the following Standards and Interpretations from 1 July 2009. Adoption of these Standards did not have any financial effect on the financial position or performance of the Group.

- (i) AASB 2008-5 and AASB 2008-6 Amendments to Australian Accounting Standards arising from the Annual Improvements Project and Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project
- (ii) AASB 2008-7 Amendments to Australian Accounting Standards Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate
- (iii) AASB 8 and AASB 2007-3 Operating Segments and Consequential Amendments to Other Australian Accounting Standards

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

# 1 BASIS OF PREPARATION AND ACCOUNTING POLICIES (continued)

- (iv) AASB 123 (Revised) and AASB 2007-6 Borrowing Costs and Consequential Amendments to Other Australian Accounting Standards
- (v) AASB 101 (Revised), AASB 2007-8 and AASB 2007-10 Presentation of Financial Statements and Consequential Amendments to Other Australian Accounting Standards
- (vi) AASB 2008-1 Amendments to Australian Accounting Standards Share-based Payments: Vesting Conditions and Cancellations
- (vii) AASB 3 (Revised) Business Combinations
- (viii) AASB 127 (Revised) Consolidated and Separate Financial Statements
- (ix) AASB 2008-3 Amendments to Australian Accounting Standards arising from AASB 3 and AASB 127
- (x) AASB 2009-2 Amendments to Australian Accounting Standards Improving Disclosures about Financial Instruments [AASB 4, AASB 7, AASB 1023 & AASB 1038]
- (xi) AASB 2009-4 Amendments to Australian Accounting Standards Arising from the Annual Improvements Project [ AASB 2, AASB 138 and AASB Interpretations 9 & 16]

# 2 SEGMENT INFORMATION

In the half year the Group has adopted AASB 8 *Operating* Segments. In accordance with the standard the Group has identified its operating segments based on reports reviewed by the Chief Executive Officer in assessing performance and in determining the allocation of resources. The operating segments are organised and managed separately according to the nature of the products and services provided, as the Group's risks and returns are affected predominantly by differences in the products and services produced. There has been no change to the Group's operating segments following the adoption of this standard.

The Medical segment is a supplier of non-invasive medical devices to two under-served markets: (1) the assessment of individuals at risk of secondary lymphoedema and (2) the monitoring of body composition and hydration. The medical field is the main strategic operating segment.

The Test & Measurement segment is a supplier of power precision testing and measuring equipment.

Transfer prices between business segments are set on an arm's length basis in a manner similar to transactions with third parties. Segment revenue, segment expense and segment result includes transfers between business segments. Those transfers are eliminated on consolidation.

(a) Segment revenues	Medical 2009 \$	Test & Measurement 2009 \$	Total 2009 \$
Device Sales to external customers	715,674	630,822	1,346,496
Operating Leases to external customers	172,586	5,251	177,837
Consumable Sales to external customers	93,665	16,560	110,225
Services revenue	17,836	90,412	108,248
Inter-segment Device Sales	394,237	-	394,237
Other Inter-segment Sales	127,652	-	127,652
Total Segment Revenue	1,521,650	743,045	2,264,695
Inter-segment elimination			(521,889)
Unallocated revenue (finance income)			74,337
Consolidated Revenue			1,817,143

Net loss for the period

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

# 2 SEGMENT INFORMATION (continued)

(b) Segment result	Medical 2009 \$	Test & Measurement 2009 \$	Total 2009 \$
Segment result Depreciation and amortisation expenses Loss before tax and finance costs Finance costs Inter-segment eliminations Loss before income tax expense Income tax expense Net loss for the period	(7,339,012) (384,460)	(17,373) (5,936)	(7,356,385) (390,396) (7,746,781) (682) 2,187,263 (5,560,200)
(a) Segment revenues	Medical 2008 \$	Test & Measurement 2008 \$	Total 2008 \$
Device Sales to external customers Operating Leases to external customers Consumable Sales to external customers Service revenue Inter-segment Device Sales Other Inter-segment Sales Total Segment Revenue Inter-segment elimination Unallocated revenue (finance income) Consolidated Revenue  (b) Segment result	555,561 69,370 67,812 12,293 107,990 54,844 867,870	500,821 2,910 66,712 41,476 - - 611,919	1,056,382 72,280 134,524 53,769 107,990 54,844 <b>1,479,789</b> (162,834) 250,594 <b>1,567,549</b>
Segment result  Depreciation and amortisation expenses Loss before tax and finance costs Finance costs Inter-segment eliminations Loss before income tax expense Income tax expense	(11,338,383) (320,085)	(35,551) (8,600)	(11,373,934) (328,685) (11,702,619) (4,802) 3,957,330 (7,750,091)

(7,750,091)

Consolidated

# **Directors' Declaration**

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

# 3 REVENUE, INCOME AND EXPENSES

	Cons	Solidated
	2009	2008
	\$	\$
П		
(a) Breakdown of finance income		
Bank interest - Bank Deposits	73,656	23,598
Bank interest - Term Deposits	664	228,318
Investment income receivable	-	(1,335)
Other	17	13
Ī	74,337	250,594
(b) Income from grants and other operating income	, in the second	<u> </u>
Commercial Ready Grants (i)	-	274,808
Cost recoupment from ICS (ii)	1,222	18,150
Other	17,299	36,242
	18,521	329,200
(c) Other finance costs	10,021	020,200
Other loans	-	2,992
Interest expense on leasehold improvement	682	685
Other	-	1,125
	682	4,802
(d) Depreciation and amortisation	<b>002</b>	4,002
Depreciation of property, plant and equipment	43,468	62,248
Depreciation of property, plant and equipment  Depreciation of demo and loan devices	(15,115)	18,313
Amortisation of leasehold improvements	21,289	13,130
Amortisation of leasehold improvements  Amortisation of patents and licenses	141,125	158,414
Amortisation of patents and licenses  Amortisation of software	103,341	67,015
Amortisation of software		
	294,108	319,120
Demociation of experting large devices (iii)	24.050	0.505
Depreciation of operating lease devices (iii)	31,852	9,565
	325,960	328,685
(e) Salaries and benefits		2 2 7 4 2 4 7
Wages and salaries	2,355,227	2,354,645
Superannuation costs	118,013	90,961
Long service leave provision	(7,508)	13,149
Expense of share-based payments	360,241	413,567
	2,825,973	2,872,322
(f) Rent and property expenses		
Minimum lease payments - operating lease	180,644	219,825
Other premises expenses	25,308	30,300
	205,952	250,125
(g) Consultancy fees		
Consultancy expenses	365,592	697,983
Expenses for share-based payments to consultants	23,295	69,804

388,887

767,787

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

### **REVENUE, INCOME AND EXPENSES (continued)** 3

	Consolid	ated
	2009	2008
	\$	\$
(h) Other expenses		
Trademark and patent expense	359,890	132,312
Communication expense	97,604	120,156
Legal expense	55,283	141,896
Bad and doubtful debts	25,697	35,777
Directors fees	161,998	169,756
Audit fees	91,329	156,734
IT maintenance and hosting fees	211,040	101,085
Insurance expense	62,822	70,764
Net foreign exchange losses	663,420	133,587
Share-based payment expense	-	(7,092)
Other expenses	497,127	730,310
	2,226,210	1,785,285

- (i) Government grants received during the prior year pertain to AusIndustry's Commercial Ready Grant program for the development of second generation medical devices.
- (ii) The Group charges ICS for R&D services provided to ICS (ICS is the Group's former cardiology division that was demerged in October 2006).
- (iii) This depreciation relates to devices on operating lease and has been included in cost of goods sold.

# MIUO BSM IBUOSIBO 10= **CASH AND CASH EQUIVALENTS**

•	Consolidated as at 31 Dec 2009 \$	Consolidated as at 30 June 2009 \$
Cash at bank and in hand	6,668,581	6,633,641
Cash and cash equivalents	6,668,581	6,633,641
Short term deposits - restricted (i)	114,960	124,482
Restricted cash assets	114,960	124,482
Total cash assets	6,783,541	6,758,123

(i) The restricted short term deposits relate to security deposits on the offices leases for both the Australian and US offices.

### 5 **DIVIDENDS PAID**

There were no dividends declared and paid during the half year on ordinary shares. There were no dividends proposed and not yet recognised as a liability during the half year.

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

### 6 COMMITMENTS AND CONTINGENCIES

The only changes to the commitments and contingencies disclosed in the most recent annual financial report are specified below.

# **Operating Lease Commitments**

During the period there have been no new operating lease commitments.

# **Expenditure Commitments**

During the period, there have been no new expenditure commitments.

### Contingencies

The Group has no contingent liabilities at 31 December 2009.

# Litigation

The Group has been served with a US civil action by a former employee and owner of Xitron. The action relates to an agreement made by Xitron in 2001, before the Group purchased the company. The Group believes the claims made are without merit and is in a strong position to defend the action.

### 7 INTANGIBLE ASSETS

Intangible assets decreased in the current period due to amortisation of the computer software, implemented in the prior year, and patents and licenses.

# 8 ISSUED CAPITAL

The movement in issued capital for the period is outlined in the table below:

	Number of shares	Dollars (\$)
Beginning balance 30 June 2009	98,003,501	61,484,475
Issue of ordinary shares Costs of capital raising	11,025,527	6,972,020 (367,559)
Closing balance 31 December 2009	109,029,028	68,088,936

### 9 EVENTS AFTER THE BALANCE SHEET DATE

There have been no events after the balance sheet date.

FOR THE HALF YEAR ENDED 31 DECEMBER 2009

In accordance with a resolution of the directors of ImpediMed Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity are in accordance with the *Corporations Act 2001*, including:
  - I. giving a true and fair view of the financial position as at 31 December 2009 and the performance for the half year ended on that date of the consolidated entity; and
  - II. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable.

On behalf of the Board

Jim Hazel Director

Brisbane, 24 February 2010

Greg Brown CEO & Director

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# Independent Review Report

To the members of ImpediMed Limited

# Report on the Half Year Financial Report

We have reviewed the accompanying half year financial report of ImpediMed Limited, which comprises the consolidated statement of financial position as at 31 December 2009, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half year ended on that date, other selected explanatory notes and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half year end or from time to time during the half year.

# Directors' Responsibility for the Half Year Financial Report

The directors of the company are responsible for the preparation and fair presentation of the half year financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the half year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

# Auditor's Responsibility

Our responsibility is to express a conclusion on the half year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of Interim and Other Financial Reports Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2009 and its performance for the half year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of ImpediMed Limited and the entities it controlled during the half year, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report.



# Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half year financial report of ImpediMed Limited is not in accordance with the *Corporations Act* 2001, including:

- i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2009 and of its performance for the half year ended on that date; and
- ii) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

Uncertainty Regarding Continuation as a Going Concern

Without qualification to the conclusion expressed above, your attention is drawn to the matter set out in Note 1 to the financial statements. As a result of the matter described in Note 1, there is significant uncertainty whether the company will be able to continue as a going concern and therefore whether it will realise its assets and extinguish its liabilities in the normal course of business and at the amounts stated in the financial report. The financial report does not include adjustments relating to the recoverability and classification of recorded asset amounts or to the amounts and classifications of liabilities that might be necessary should the company not continue as a going concern.

Ernst& Young

Ernst & Young

Alison de Groot Partner

Brisbane

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24 February 2010